



MIDDLE EAST REAL ESTATE SUMMIT 2018



Pankaj Gupta

Co-Founder and Chief Executive Officer, UAE
GII

Pankaj is a financial service professional with over 17 years of rich investment banking and asset management experience in the United Arab Emirates in various leadership roles. Prior to joining GII, Pankaj was Head of Investment Business Development at Allied Investment Partners, a UAE-based investment banking company he contributed to build from inception in 2007, to manage the assets of number of prominent business people and leading members of the Abu Dhabi Royal Family. Together with Terence Allen, Pankaj was also instrumental in starting Union National Financial Consultancy in 2004, an investment advisory company (which changed its name to Gulf Islamic Investments in 2014) dedicated to assist prominent members of the Abu Dhabi Royal Family in managing their assets.

During his time at AIP and UNFC, Pankaj was responsible, among other things, of the management of a \$2.5 billion investment portfolio, in addition to a number of advisory mandates, which included well in excess of \$4 billion in successful debt and equity syndication. Prior to AIP and UNFC, Pankaj was a part of Investment Banking Division of the National Bank of Abu Dhabi, where he successfully introduced Indian investment opportunities to NBAD's investors. Pankaj has been involved in many project and company start-ups, and sits on Management Board & Advisory Board of many companies. He is also Ambassador & Strategic Advisor to Horasis (leading emerging market forum). Pankaj is actively involved in social & philanthropic work too.

Pankaj holds BSc (Maths) and an MBA Degree. He is also a Certified Private Equity Specialist (CPES).

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