



# MIDDLE EAST REAL ESTATE SUMMIT 2018



**Daniel Parry**

General Counsel and Managing Director

*Gulf Related*

Daniel leads the legal and leasing teams at Gulf Related as well as providing oversight of the property management team. His successes at Gulf Related include the creation of the Dining Collection at The Galleria as well as leading the negotiations for the purchase of Al Maryah Central and the anchor tenant deals, including the Richemont Group, LVMH, Bloomingdale's, Macy's and the Inditex brands such as Zara.

At Gulf Related, Daniel's legal responsibilities include negotiating real estate acquisition and joint venture agreements; recommending and implementing equity and debt structures; establishing and overseeing real estate funds; establishing and executing retail leasing programs. His commercial responsibilities include managing the leasing team; overseeing the marketing team and taking a leading role in the day-to-day corporate office and project operations.

Prior to joining Gulf Related, Daniel was Senior Associate in the real estate group of leading US law firm, Paul Hastings out of its New York office. At Paul Hastings, Daniel worked on commercial real estate, joint ventures and finance transactions for developers, funds and banks across a broad range of complex transactions. Transactions he worked on include 2 Park Avenue, New York, The James Hotel, New York and Hilton Garden Inn on 35th Street in New York. Daniel, who has been admitted to both the New York State Bar and the Supreme Court of New South Wales, graduated with a Bachelor of Law (honours) from Sydney's University of Technology.

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