



MIDDLE EAST REAL ESTATE SUMMIT 2018



Sanjay Vig

Managing Director – Corporate Advisory & Direct Investments
Al Mal Capital PSC

Sanjay Vig is Managing Director – Corporate Advisory & Direct Investments at Al Mal Capital PSC since December, 2016. Al Mal Capital is currently focusing on direct investments in Education, Healthcare and Income yielding real estate. We recently acquired a school in Dubai for USD 100 Million as well as a strip mall in California, USA. Prior to joining Al Mal, Sanjay Vig was the Managing Director, Alpen Capital (ME) Limited for the last 11 years. He has also served as the Senior Vice President and Head of Capital Markets at Emirates Bank Group.

During his past 17 year tenure in the Middle East, he has lead-managed mandates of over USD 16 billion in the areas of debt and equity capitals markets and project finance in GCC / India. These cover conventional debt / Islamic finance advisory, M&A, JVs, divestments and private equity in Middle East / South Asia.

He is an economics / finance professional, with over 30 years of corporate / investment banking experience in India, UAE and the Middle East. An Order of Merit Holder of Indian Institute of Bankers, he has undergone management courses in India as well as executive management courses in US and Europe.

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