



MIDDLE EAST REAL ESTATE SUMMIT 2018



Simon Townsend

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Simon is a Senior Director and Head of the Valuation and Advisory business for the UAE. Simon has wide-ranging valuation experience across the MENA region, advising financial institutions, developers, funds and business entities alike. Since relocating to the UAE from a prominent private practice in the UK in 2001, Simon has been the resident partner at Cluttons as well as heading the investment and advisory businesses within investment banks both Islamic and conventional within the UAE and elsewhere in the GCC. During this time he has been involved in significant number of valuation mandates across the GCC, North Africa, Europe and the US of almost all asset classes as well as being involved in a number of high profile investment acquisitions across these geographies. Simon is a Senior Director and Head of the Strategic Advisory teams as well as leading the recently opened CBRE KSA operations.

Simon possesses in excess of 17 years' professional experience of valuing a diverse range of assets including hotels, shopping malls, offices and retail properties, industrial warehousing, land portfolios and mixed-use master plan developments with more than 13 years within the UAE and wider GCC. Simon has been an RICS qualified surveyor 17 years and as well as being an RICS registered valuer is regularly a chairman of assessors for future qualified chartered surveyors.

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