



# DLA PIPER ITALY REAL ESTATE SUMMIT



**Alessandro Mazzanti**  
Chief Executive Officer  
*CBRE Italy*

Alessandro, former Head of the Investment team at Insignia in 1999, became CEO of CBRE Italy after the acquisition of the company by CBRE Group. In 2008, the Group announced the acquisition of Espansione Commerciale (today known as CBRE S.r.l.), an Italian market leader in providing leasing and property management services for shopping centres, retail and entertainment parks. This acquisition expanded the range of retail services provided by CBRE at an international level and has allowed the Group to acquire the leading position in providing retail services in Italy, which is now considered the fourth largest European market in the sector.

Alessandro currently oversees a team of over 600 professionals across Italy (Milan, Rome, Modena and Turin) and since 2010 has been part of the EMEA Board, which coordinates all activities of the Group in the EMEA region. He has personally executed transactions for over 10 billion Euros providing consultancy services in the real estate sector at an international level and acting as advisor to major CBRE sale transactions and acquisitions of Italian and international organisations.

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