



DLA PIPER ITALIAN REAL ESTATE SUMMIT



Dino Gioseffi

Managing Director – Coverage Large Corp. & Head of Real Estate
Mediobanca

Dino began his career at Mediobanca in 1999 at Structured Finance Division with focus on ABS and leveraged finance trades, from 2005 has moved to the M&A division joining the Real Estate Team which leads since 2013. He is also responsible in Mediobanca for certain Large Corp. to coordinate and cross sell the full product spectrum . Dino is considered among the most experienced and trusted banker in the Italian real estate market with a long track-record of successful transactions arranged over 20 year of career. Recently under his guidance, Mediobanca has promoted, arranged and executed- first in Italy - several club deals for its Private Banking Division giving an exclusive access to UHNWI to income-producing Trophy Asset such as “Cordusio Palazzo Broggi” with a long term horizon and capital preservation approach. He holds a bachelor’s degree in business administration from Bocconi University.

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