



DLA PIPER ITALIAN REAL ESTATE SUMMIT



Ascan Kókai
Head of Hotels
ECE Real Estate Partners GmbH

Ascan Kókai joined ECE Real Estate Partners in October 2020 to oversee its hotel real estate investment activities. The ECE European Lodging Recovery Fund has a focus on a pan-European hotel strategy looking for assets requiring value-add initiatives, with a targeted investment volume around EUR600 million, once fully invested. Its seed asset is the EUR100m Bonvecchiati ensemble in San Marco, Venice (IT) which is currently being repositioned.

With over 25 years of experience in the hotel real estate investment industry with leading market participants JLL and Invesco Real Estate, Ascan has extensive knowledge in asset, investment, and fund management.

Ascan has held senior positions at Invesco Real Estate as Fund Manager for their first hotel fund (EUR700m GAV, 17 hotels, 9 countries) and heading the hotel asset management team for their pan-European hotel investments. He complemented this investor experience with the operator view with a seat responsible for expansion and asset management on the management committee of NH Hotel Group for the Northern Europe business unit with c. 130 hotels across 13 countries.

Earlier in his career he spent six years with JLL Hotels advising international hotel investors and operating groups as part of the brokerage, valuation and asset management teams. In 1992, Ascan started out in operations with an apprenticeship in the luxury grand hotel Vier Jahreszeiten in Hamburg, today a Fairmont hotel. He graduated from University of Surrey with a 1st class BSc (Hons) before embarking on his real estate career. Currently, he lives with his Norwegian wife and their two sons in Hamburg.

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