



# DLA PIPER ITALY REAL ESTATE SUMMIT



## **Martina Malone**

Managing Director and Global Head of Capital Raising  
*PGIM Real Estate*

Martina Malone is managing director, head of Global Capital Raising. She and her team are responsible for client relations and capital raising with Prologis' global investor base. Her focus is to develop and deepen relationships with institutional investors and consultants across the Americas, Europe, Asia and the Middle East. Prior to heading up the team, Ms. Malone was responsible for institutional investors in Europe and the Middle East. During her tenure at Prologis, the team has raised over \$15 billion of capital for Prologis' funds globally.

Prior to joining Prologis in 2010, Ms. Malone was head of European client relations and capital raising for JER Partners for eight years. Previously, she was at Deutsche Bank AG as vice president in the European Securitization group. Ms. Malone also served as vice president, asset finance, at Credit Suisse First Boston, and served in various real-estate-related roles at Hypo-Bank in Munich and London.

Ms. Malone is an active member of INREV and the Talent Committee of Real Estate Balance, an initiative that encourages greater gender balance in the Real Estate industry. She also serves on Prologis' European Management Executive Committee. She holds an MBA and a Bachelor of Arts from Ludwig-Maximilians-Universität in Munich, and spent one year at Ecole de Management in Strasbourg, France. She is a German national and is fluent in German, English, French and Spanish.

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