



DLA PIPER ITALY REAL ESTATE SUMMIT



Tim Schuy

Director – Banking & Credit Management, Asset Services
Link Group

Tim Schuy is a Business Development Director within the Banking & Credit Management unit of Link Asset Services part of Link Group.

His clients are typically lenders or investors, including a range of financial service organisations, from banks, pension funds and insurers to private equity firms and hedge funds. The team assists them by providing a range of administrative services relating to the monitoring and repayment of asset-backed debt, allowing them to manage their debt and underlying assets effectively.

Tim has 15 years of relevant sector and 13 years of specific industry experience in both Primary Servicing and Workout of commercial Real Estate loans. Before joining Link, Tim was a Managing Director at Solutus focusing on BD and a VP at DB, overseeing a portfolio of €20bn of commercial real estate loans in both Primary and Special Servicing as a member of the Servicing Committee. He was also DB's Deputy Pfandbrief Cover Pool Manager. Before that, he was a Vice President managing Wachovia's (now: Wells Fargo) German Real Estate loan portfolio worth €2bn. Previously, Tim was a CMBS Associate with Blackheath Financial, an American Real Estate consulting firm and a Joint Venture with Wachovia. In his first job he was a Key Account Manager for Société Générale, managing the bank's core client accounts with European Corporates and Financial Institutions.

Tim holds a Diplôme de Grande Ecole from ESCP-EAP Paris and an MSc in Management from City University London. He acquired the German debt collector's license in 2008. Tim speaks English, Spanish and French alongside his native German.

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