



ISRAEL REAL ESTATE SUMMIT 2019



Ted Willcocks

Global Head of Asset Management
Manulife Real Estate

Ted Willcocks leads the development and implementation of the real estate strategy, overseeing portfolio management, asset management and development functions for Manulife's \$23B real estate portfolio in Canada, the United States and Asia.

As a key member of the Manulife/John Hancock real estate leadership team, Ted drives investment performance for the overall portfolio and supports the strategy to expand the external private asset management business. He has an extensive background in real estate asset management and investments and brings over 20 years of industry experience to his current role and currently oversees Manulife's Canadian Real Estate Funds platform.

Prior to joining Manulife in 2002, Ted held progressively senior positions at Brookfield Properties and CBRE. He is currently a member of the Pension Real Estate Association (PREA), the National Association of Real Estate Investment Managers (NAREIM) and the Urban Land Institute (ULI). A former US Executive Committee Board member of NAIOP, the Commercial Real Estate Development Association, he is currently an active member of the Board of Directors of the Association of Foreign Investors in Real Estate (AFIRE).

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