



ISRAEL REAL ESTATE SUMMIT 2019



Ronald Dickerman

President & Founder

Madison International Realty

Ronald M. Dickerman is the President and Founder of Madison International Realty, a global real estate private equity firm managing approximately US\$4.8 billion on behalf of a global roster of institutional investors with offices in New York, London, and Frankfurt. Madison has become a global leader in providing equity to real estate owners and sponsors in prime properties and portfolios in the US, UK, and Western Europe. Madison focuses on capital partner replacements, equity monetizations, and recapitalizations. Madison also has an active listed property investment program providing Pipe, property level joint venture equity as well as acting as a strategic, supportive shareholder to management teams of public property companies or private companies seeking equity. Madison's investments have included such iconic assets as the Seagram Building, New York, Devonshire House, London and the Trianon Office Tower, Frankfurt. In addition, Madison has been an active investor in public real estate companies including Songbird/Canary Wharf Group, Taubman and Parkway Properties. It has sponsored numerous private investment vehicles on behalf of global institutional investors including pension funds, insurance companies, endowments, foundations, sovereign wealth funds, and high net worths. Madison's portfolio spans 14 countries, 69 transactions aggregating US\$45.8 billion in gross asset value.

Mr. Dickerman has over 30 years of experience focused on the analysis, acquisition, financing, management and disposition of income-producing assets such as real estate, mortgage products, healthcare properties, leased equipment, media properties, oil & gas, as well as other specialty assets. Prior to founding Madison in 2002, Mr. Dickerman was President and Founder of First Equity Realty, LLC, a real estate investment firm specializing in the acquisition of under-performing real estate assets from financial institutions.

During the period from 1987 to 1991, Mr. Dickerman was an investment banker in the Real Estate / Partnership Finance Group at Smith Barney, Harris Upham & Co., Inc., where he was responsible for the origination, analysis, structuring, acquisition, asset management, disposition and marketing of real estate and other limited partnerships.

Mr. Dickerman serves on the board of directors of the Association of Foreign Investors in Real Estate (AFIRE) and is an active member of INREV, the Zell Lurie Institute, and a frequent speaker on the topic of secondary investments and liquidity at real estate conferences throughout the world. Mr. Dickerman earned a MBA degree

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from Columbia University's Graduate School of Business and a BA degree from Tufts University.

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