

# ISRAEL REAL ESTATE SUMMIT 2023



**Manfred Heid**  
Managing Partner  
*Realyze Ventures*

Manfred is Co-Founder and Managing Partner of Realyze Ventures a venture capital firm investing in early stage startups across Europe that drive the transition of the real estate industry.

After his financial education, he experienced the visionary way of working of global early-stage investors and their success criteria at a fund of funds of Deutsche Bank Private Equity. Immediately thereafter, he was able to apply this valuable experience in building ADC, an investment company focused on infrastructure and financial investments, catalyzing the business through technological add-on acquisitions. Subsequently, Manfred was instrumental in not only placing this company on the Frankfurt Stock Exchange, but ultimately selling it to Atlas Mara, a Special Purpose Acquisition Company (SPAC). His next stop took him back to his roots, the search for spectacular business models. Together with the company builder crossbuilders, he implemented several real estate start-up ideas and developed, among other things, the basis for today's "Commerzbank BauFi-App". With a view on realizing the chances of digitization in the real estate industry he co-founded BitStone Capital as one of the most active proptech investment firms in the DACH region, where he still serves as Managing Partner besides his role at Realyze Ventures.

A Cologne native at heart, he would never deny his Eifel origins. There and in other breathtaking places around the world, you can meet him on adventurous trails to recharge his batteries.

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