

# ISRAEL REAL ESTATE SUMMIT 2023



## **Jonathan Ross**

Managing Director and Head BGO Insurance Solutions  
*BentallGreenOak*

Jonathan Ross is Managing Director and Head of Insurance Solutions for BentallGreenOak (BGO). In his role, Jonathan has overall responsibility for spearheading BGO's Insurance Solutions initiative. Jonathan also leads Israel coverage for the BGO capital raising team.

Prior to joining BGO Jonathan was Head of International Real Estate for Migdal Insurance, one of Israel's largest institutions. There he was responsible for all aspects of the International Real Estate strategy in the investment division including strategy design and execution, acquisitions, dispositions and asset management.

Before Migdal, Jonathan was VP Investments at Profimex, a real estate investment firm catering primarily HNWI individual investors.

Jonathan initially came to Israel in 1991, where he served as one of the architects of the traded options market of the TASE. Following the opening of the options market, Jonathan spent the next decade in trade and structuring of derivatives, structured products and securitization.

Jonathan holds a BGS from the University of Michigan, Ann Arbor. He is a certified Investment Portfolio Manager from the Israel Securities Authority.

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