



European Real Estate Summit



Michelle Weiss
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Michelle Weiss is Head of Hotel Properties at Aareal Bank AG, one of the leading debt financing providers within the hospitality industry. The bank currently holds a portfolio of around €12 billion of hotel financing in more than 20 countries across Europe, North America, Asia and Australia. Aareal Bank's hotel team, which consists of twelve hospitality professionals, focuses primarily on lending to first-class hotels in prime locations as well as portfolio transactions.

Prior to that, Michelle Weiss was a Senior Associate at HVS Hodges Ward Elliott, focusing on the sale and financing of hotels as well as operator selections. She joined the team from HVS Madrid in 2007, where she conducted feasibility and market studies and performed hotel valuations for major hotel clients. Ms. Weiss is a graduate from Ecole hôtelière de Lausanne and holds a Bachelor of Science in International Hospitality Management.

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