



GLOBAL REAL ESTATE SUMMIT 2017



Dino Christoforakis

Head of Transactions, North America
AFIAA

Dino Christoforakis brings over 13 years of experience in international real estate investment and development in the United States and Europe. In his current role with AFIAA in New York City, Dino heads the transaction execution and portfolio management of Core and Core-plus office and retail real assets across North American gateway cities and major MSA's. AFIAA is a \$1.8 billion Zurich-based Swiss pension fund investment foundation, member of the Avadis Group, one of the largest pension fund investment managers in Switzerland.

Before joining AFIAA, Dino was responsible for acquisitions, dispositions, and asset management of value-add and opportunistic real estate across major U.S. east coast markets at MCB Real Estate, an institutionally capitalized private equity group out of Baltimore, Maryland.

Dino earned an MBA in Real Estate and Finance from The George Washington University in Washington, DC. He is an active member to the Global Exchange Council of the Urban Land Institute (ULI), as well as various other organizations, including the Association of Foreign Investors in Real Estate (AFIRE), the Pension Real Estate Association (PREA), the New York Private Equity Network (NYPEN), and the International Council of Shopping Centers (ICSC).

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