



Global Real Estate Summit 2021



Jim Collins

Managing Director
Morgan Stanley

As a Managing Director in Investment Banking at Morgan Stanley, Jim Collins is responsible for providing capital raising and financial advisory services within the real estate industry. Mr. Collins is a commercial real estate generalist with an M&A background. He has advised on over 40 M&A transactions with deal value in excess of \$200 billion. Mr. Collins has significant experience representing corporate and financial clients as both a buyer and seller. He is based in New York at the firm's global headquarters.

Mr. Collins is actively involved in firm initiatives including recruiting and mentoring, diversity and inclusion, alumni engagement and community service. His noteworthy advisory and IPO experience has been in conventional property types and within the cold storage, data center and net lease specialty sectors.

Jim Collins is a graduate of Boston College and was previously a Certified Public Accountant at Ernst & Young.