



GLOBAL REAL ESTATE SUMMIT 2017



Bruce R. Cohen

CEO

Wrightwood Financial

As Chief Executive Officer of Wrightwood Financial, Bruce Cohen is responsible for leading all aspects of the company's operations. Prior to forming Wrightwood Financial, Mr. Cohen was a Senior Partner in the real estate group of Ares Management, a leading global alternative asset management company. He also served as President and COO of Ares Commercial Real Estate where he oversaw more than \$1 billion of investment activity. Mr. Cohen joined Ares in 2011 upon completing the sale of Wrightwood Capital's operating platform to Ares. During his tenure, he retained oversight of the Wrightwood Capital portfolio, as well as its third party funds, and continues in this capacity in his role at Wrightwood Financial. From its inception in 2004 until 2011, Wrightwood Capital was responsible for more than \$4 billion of investment activity.

Mr. Cohen earned an M.B.A. from the University of Chicago Booth School of Business and a B.A. from Tufts University. He currently serves on the boards of Wrightwood Capital; Erdman, a preeminent design-build firm focused on healthcare; and Cortland Partners, a multi-family real estate investment and management firm. He is also a member of the real estate advisory boards of Northwestern University's Kellogg School of Management and The University of Chicago Booth School of Business, as well as the Board of College Possible, an organization focused on making college education possible for low income students.

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