



Global Real Estate Summit 2022



Tinchuck A. Ng

Co-Founder and Managing Principal
Taloquence Group

Tinchuck is a Co-Founder and Managing Principal of Taloquence Group (formerly Athena International Capital), a real estate investment advisory firm focused on assisting cross-border investors and emerging operators in large-scale transactions, product development, capital formation, and corporate infrastructure establishment and improvement. Since the inception of the company in 2010, Tinchuck has acted as principal representative of various institutional investors and mid-size operators in large-scale real estate transactions and developments in the U.S.A. and Asia, including, most recently, as the principal in charge of the USD 1.1 billion mixed-use development known as EchelonSeaport in Boston, U.S.A, on behalf of the Cottonwood Group (U.S.A.) over the entire 8-year investment and development period. To date, Tinchuck has structured various domestic and international investment funds and managed over USD 2.2 billion of cross-border capital, representing investors from more than 10 jurisdictions globally. Her cross-border transaction footprint spans across over 100 real estate transactions in the U.S.A., Germany, Sweden and China, totaling more than USD 3.2 billion in value. In addition to her role as an investment professional, Tinchuck also serves as a visiting lecturer at the Center of Real Estate at the Massachusetts Institute of Technology.

Tinchuck previously held several senior management positions in multiple countries: Managing Director, Head of Investments at Cottonwood Management (U.S.A.), EVP - Investments at Easternflair (Shanghai, China), Head of Real Estate Business Development – APAC at Aviva Investors (Singapore), Director of Real Estate Acquisitions at Blackrock (Hong Kong, China), and Principal of the Capital Markets Group at Taurus Investment Holdings (U.S.A.).

A graduate of the Massachusetts Institute of Technology (B.S.) and Harvard University (M.Arch with Distinction), Tinchuck is also a CFA® and CAIA® charterholder. She also served as a board member on the International Advisory Board and the Alumni Advisory Board of the Real Estate Academic Initiative at Harvard University, and the Advisory Board of DesignX at the Massachusetts Institute of Technology.

Tinchuck is fluent in English, Cantonese, Mandarin and has a working knowledge of German.

Specialties: Real Estate Investment Management and Product/Capital Formation

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