

GLOBAL REAL ESTATE SUMMIT 2017



Tinchuck A. Ng

International Chair Real Estate Board
Cottonwood Management

Tinchuck is the Founder and Managing Principal of Athena International Capital, a targeted investment advisory firm focused on assisting cross border investors and emerging operators on large scale international real estate transactions, product development and capital formation. In addition to Athena's advisory activities, on the principal end, Ms. Ng is the International Chair of the Real Estate Board at Cottonwood Management, a real estate asset management and development firm with more than \$2 billion under management, inclusive of more than \$900 million in mixed use developments in Seaport Square, Boston and on 5th Avenue in Manhattan.

To date, Ms. Ng has managed more than \$1.7 billion of cross border capital and completed 100+ real estate transactions totaling over \$2.3 billion in the US, Germany, Sweden and China on behalf of investors from more than eight jurisdictions globally.

She previously held several senior management positions: EVP – Investments at Easternflair (Shanghai), Head of Real Estate Business Development – APAC at Aviva Investors (Singapore), Director of Real Estate Acquisitions at Blackrock (Hong Kong), and Principal of the Capital Markets Group at Taurus Investment Holdings (USA).

A graduate of Massachusetts Institute of Technology (B.S.) and Harvard University (M.Arch. *with distinction*), Ms. Ng is a CFA and CAIA Charterholder. She also served as a board member on both the International and Alumni Advisory Boards at the Real Estate Academic Initiative at Harvard University.

Ms. Ng is fluent in English, Cantonese, and Mandarin and has a strong knowledge of German.

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