



DLA Piper Real Estate Summit 2023

Quo Vadis Italia?

RECOVERY OR DOWNTURN - WHERE IS THE REAL ESTATE MARKET HEADING?

Milan, 24 October 2023

Hotel NH Collection Milano CityLife
Via Bartolomeo Colleoni, 14, Milano

In collaboration with:



DLA Piper Real Estate Summit 2023

“Quo Vadis Italia?”

Recovery or downturn – where is the real estate market heading?

Inflation and high interest rates. A disrupted global economy and uncertain geopolitical conditions. The real estate investment environment is facing a big challenge. Many real estate markets in Europe are suffering, and Italy is no exception.

Investment volumes in 2023 are at a historical low. But, as always, there are winners and losers in the real estate market and distress offers opportunities. Capital raising for real estate investments is becoming increasingly difficult, but not impossible. So why invest in real estate when even the German Bundesobligationen offer superior returns?

The 2023 edition of Quo Vadis Italy looks at the challenges and opportunities of investing in real estate in a climate of uncertainty and concern. Leading individuals from international real estate investors, asset managers and financial institutions will share their views on the international and Italian real estate market in 2023 and beyond.

Join us at this year's Quo Vadis Italy conference on 24 October 2023 in Milan!



Agenda

14:30	Registration	
15:00	Welcome	
15:15	The state of the market – what happened in 2023 and what is 2024 expected to bring?	<ul style="list-style-type: none"> • Simon Durkin, Head of Real Estate Research and Portfolio Analytics, BlackRock
15:45	Buying, holding, or disposing – what to do with real estate in 2023-2024?	<ul style="list-style-type: none"> • Donato Saponara, Head of South&West Europe – Co-Head of Investments Europe, Pimco Prime Real Estate • Laurent Fléchet, CEO, Primonial Reim • Andrea Agrusow, COO, Garbe Industrial Real Estate • Alberto Nin Garaizabal, Managing Director Real Estate, Southern Europe, Brookfield • Michael Ramm, Co-Head of Acquisitions Europe, JP Morgan <p>Moderator: Silvia Rovere, President, Poste Italiane and Founder & CEO, Sensible Capital</p>
16:30	Coffee break	
17:00	Sourcing debt – where and at what terms?	<ul style="list-style-type: none"> • Ben Eppley, Head of Commercial Real Estate Debt Europe, Apollo • Nikolay Golubev, Managing Director, Bain Capital Credit • Michele Monterosso, Managing Director – Global Lead Construction Sector, ING Bank • Luca Pellegrino, Head of Real Estate Finance, Banco BPM • Nunzio Laurenziello, Head of Debt Investment, Generali Real Estate <p>Moderator: Dino Gioseffi, Managing Director, Mediobanca</p>
17:45	Winners and losers – offices, retail, industrial, hotels or residential?	<ul style="list-style-type: none"> • Adam Irányi, Head of Investment Management Global, Union Investment • David Zisser, CEO, Omnam Group • Alexis Dubois, Head of Italy, Unibail Rodamco Westfield • Mario Costa, Managing Director Southern Europe, Mileway • Steen Lønberg Jørgensen, Head of Capital Raising & Client Relations, Heimstaden <p>Moderator: Olaf Schmidt, Partner, DLA Piper</p>
18:30	Cocktail	

Quo Vadis Italia? is a DLA Piper event
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