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Kari Pitkin is the Head of Business Development for Europe of Allianz Real Estate, which includes leading the sector specific teams for logistics and retail as well as cross border acquisitions. Based in London, she joined the company in 2019 and has over 20 years of EMEA Investment Banking experience. Kari is responsible for driving origination and partner management for more complex cross-border equity deals on a Pan European basis. Prior to joining Allianz, she was Head of EMEA Real Estate & Lodging at Bank of America Merrill Lynch, having joined the firm in 2005. Kari holds a bachelor degrees in Economics and Sociology from the University of Virginia and an MBA from the Darden School of Business in Charlottesville.