



EVERYTHING MATTERS

GLOBAL REAL ESTATE SUMMIT 2010



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Schecky Schechner is a Managing Director and US Head of Real Estate Investment Banking at Barclays Capital. Based in New York, his group is responsible for the coverage of real estate clients for advisory services as well as all forms of real estate capital – whether debt or equity. Clients include the leading REITs, lodging and gaming companies, real estate opportunity funds and financial sponsors.

Mr. Schechner joined Barclays Capital in 2008 from Lehman Brothers, where he held a similar position. Prior to that, he was a Managing Director and the National Head of Mortgage Origination for J.P. Morgan Chase.

Mr. Schechner started his career in 1984 at Goldman Sachs in the Real Estate department, where he worked on a broad range of sales and financing assignments. He was stationed in London for two years, where he had primary responsibility for the construction, leasing and financing of Goldman Sachs' European Headquarters, Peterborough Court and Daniel House. Subsequently, he held various positions within Real Estate, including as a founding member of both the Real Estate Principal Investment Area and the CMBS effort. When he left Goldman Sachs, he was Co-Head of the Real Estate Investment Banking business.

Mr. Schechner is currently a trustee of the Urban Land Institute and a member of the Real Estate Roundtable. He has held leadership positions in the Real Estate Lenders' Association, the Mortgage Bankers Association and the National Realty Committee.

Mr. Schechner has a B.A. in Economics and Political Science/Molecular Biochemistry and Biophysics from Yale University (1980) and a J.D./M.B.A. from Harvard University (1984).

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